



SPONSOR: Rep. Longhurst & Sen. Bunting

HOUSE OF REPRESENTATIVES
145th GENERAL ASSEMBLY

HOUSE BILL NO. 246

AN ACT TO AMEND TITLE 25 OF THE DELAWARE CODE RELATING TO MANUFACTURED HOUSING IN THE STATE OF DELAWARE.

BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF DELAWARE:

1 Section 1. Amend section 7026(a)(1), Title 25 of the Delaware Code by inserting the following language prior to
2 “The Authority” therein: “Upon receiving a notice of a decision to sell, transfer, or convey all or part of a manufactured
3 home community from a community owner,”.

4 Section 2. Amend section 7026(c), Title 25 of the Delaware Code by moving the introductory sentence of existing
5 section 7026(c) to existing section 7026(b)(1), excluding the Model Bylaws which shall remain in section 7026(c), striking
6 the language “The bylaws of the incorporated home owner association will conform substantially to the material in the
7 following model form:”; further amend the language in the introductory sentence of existing section 7026(c) by striking the
8 current language that follows “Authority” and add in its place the following language: “that home owner association must
9 register with the Authority as prescribed by the Authority.”.

10 Section 3. Amend existing section 7026(b), Title 25 of the Delaware Code by redesignating existing section
11 7026(b)(2) as section 7026(b)(2)a.; re-numbering existing section (b)(1) as new section (b)(2)c.; and then inserting the
12 following as section (b)(2)b.:

13 “b. In order to be eligible for registration with the Authority, the home owner association must comply with the
14 following requirements:

- 15 1. The home owner association must be incorporated in the State of Delaware;
16 2. The home owner association must have written bylaws.

17 (i) The by-laws must provide that each home owner of each home site, as defined in the record
18 plan of the community on tax parcel maps, for as long as the owner is and remains as such, is
19 automatically entitled to vote as a special member of the association concerning matters related to the
20 purchase of all or part of the community after a right of first offer has been extended to the home owner
21 association by the community owner. The by-laws may provide for pre-conditions for general
22 membership in the home owner association such as the payment of monthly or annual dues.”.

23 Section 4. Amend section 7026, Title 25 of the Delaware Code by adding the following as the new introductory
24 sentence for section 7026(c), which shall be followed by the existing Model Bylaws:

25 “(c) The following model bylaws comply with the requisites of this section and may be used by a home owner
26 association. The model bylaws below are intended as a model and home owner associations are not required to adopt the
27 model bylaws. However, to comply with this section, the bylaws of the home owner association must address the
28 substantive topics included as articles in the model bylaws (such as: name and location, corporate seal, members, etc.):”.

29 Section 5. Amend section 7026, Title 25 of the Delaware Code by making the following changes to the Model
30 Bylaws currently existing therein: in Article III of the Model Bylaws section, above the existing paragraph add the title
31 “Section 1. General Membership” with the following language: “The owner or owners of each home in the community are
32 entitled to membership in the home owners association. In order to become a member in good standing the home owner
33 must pay the annual dues set by the board of directors. Members in good standing are entitled to cast a vote or votes as
34 provided by the Certificate of Incorporation for the Association and these bylaws. The owner or owners of each home are
35 collectively entitled to one vote in all matters.”; then, in Article III of the Model Bylaws section, add the title “Section 2.
36 Special Membership for Exercising Right of First Offer”, and move the language currently existing under the current
37 heading of “Article III Members” to this section; in the currently existing language in Article III, insert the word “special”
38 between the phrases “is automatically a” and “member of the Association.”, and insert the phrase “concerning the exercise
39 of the right of first offer by the Association” between the phrases “At all meetings of the Association” and “, the owner or
40 owners of each home”; in Article VII of the Model Bylaws section, delete the language currently existing in subsection (e)
41 and substitute the following in place thereof: “Negotiate the purchase of the community on behalf of the homeowners when
42 authorized by a vote of the special membership.”; in Article IX, Section 4. of the Model Bylaws section, insert “or a
43 designee” between “The Secretary” and “shall attend all meetings”; in Article X of the Model Bylaws section, strike “at all
44 times, during reasonable business hours,”.

45 Section 6. Amend section 7026, Title 25 of the Delaware Code by deleting the language existing in current
46 subsection (d)(1) and substituting the following in place thereof:

47 “(1) If the Authority has informed the community owner that a registered home owner association exists in the
48 community, the community owner shall send the right of first offer directly to the home owner association. The right of
49 first offer shall be sent by overnight service with signature receipt.

50 a. The right of first offer also shall be sent indirectly to the home owner association through DMHOA, or
51 its successor, and through the Authority. The right of first offer shall be sent to the Authority or DMHOA, or its
52 successor, by overnight service with signature receipt.”.

53 Section 7. Amend section 7026, Title 25 of the Delaware Code by striking the current language of existing section
54 (d)(2) and inserting the following language in place thereof:

55 “(2) If the Authority has not informed the community owner that a registered home owner association exists in the
56 community, the community owner must send the right of first offer directly to the Authority. The right of first offer must
57 be sent by overnight service with signature receipt. The right of first offer to the Authority shall include a list of the names
58 and addresses of all home owners in the community. The Authority shall then, within 5 business days of receipt of the
59 community owner’s right of first offer, send the notice to all home owners on the list.

60 a. The right of first offer shall be extended indirectly to the home owners through DMHOA or its
61 successor. The right of first offer shall be sent to DMHOA by the community owner by overnight service with
62 signature receipt.”.

63 Section 8. Amend section 7026, Title 25 of the Delaware Code by inserting the following language as new section
64 (d)(3):

65 “(3) The Right of First Offer shall include:

66 a. A statement that the community owner has decided to sell, transfer, or convey all or part of the
67 community. The statement must indicate the real property and fixtures to be included in the sale of the
68 community;

69 b. The price and any special conditions material to the transaction for the sale, transfer, or conveyance of
70 the community;

71 c. A form confidentiality statement indicating that all significant and material information, including
72 operating expenses and other relevant operating and capital expenditure costs related to the community, shall
73 remain confidential and cannot be released to a third party. The statement may include reasonable penalties for
74 breach of confidentiality;

75 d. A statement that the confidentiality statement must be signed by an officer of the home owner
76 association and sent by overnight service with signature receipt to the community owner;

77 e. A statement that once the confidentiality statement is received by the community owner, the
78 community owner will send by overnight service with signature receipt the price and any special conditions
79 material to the transaction for the sale, transfer, or conveyance of the community and all significant and material
80 information, including operating expenses and other relevant operating and capital expenditure costs related to the
81 community;

82 f. A statement that the home owner association has 30 calendar days from the date of mailing of the
83 Right of First Offer to respond to the offer.”.

84 Section 9. Amend section 7026, Title 25 of the Delaware Code by inserting “upon the community owner or the
85 community owner’s agent or attorney” in existing section (e)(1) between the phrases “signature receipt” and “within 30”;
86 inserting “or to the Authority” at the end of the first sentence of existing section (e)(1).

87 Section 10. Amend section 7026(e), Title 25 of the Delaware Code by inserting the following language as new
88 section 7026(e)(1)d.:

89 “d. If the home owners association does not respond in substantial compliance with this section, such failure to
90 respond shall be deemed to serve as notice to the community owner that the home owners association does not wish to
91 purchase the community.”.

92 Section 11. Amend section 7026(e), Title 25 of the Delaware Code by inserting “to a third party” in section
93 7026(e)(2)b. between the words “community” and “at”.

94 Section 12. Amend section 7026(e), Title 25 of the Delaware Code by inserting “from a third party” in section
95 7026(e)(2)c. between the words “offer” and “higher”; delete “the original price or” in section 7026(e)(2)c.; inserting
96 “and/or” immediately following the phrase “unless there are significant” in section 7026(e)(2)c..

97 Section 13. Amend section 7026(e), Title 25 of the Delaware Code by inserting “or” at the end of the language in
98 section (e)(2)c.1.

99 Section 14. Amend section 7026, Title 25 of the Delaware Code by inserting the following language as new
100 section (e)(2)d.:

101 “d. The notice of the right to match the higher offer pursuant to subsection (e)(2)c.1. or (e)(2)c.2. above must be
102 sent to the home owner association by overnight service with signature receipt. The notice must state the price and any
103 special conditions material to the transaction for the sale, transfer, or conveyance of the community. Upon written demand
104 from the home owner association, the community owner must provide the home owner association with tangible evidence
105 of the higher offer received within 24 hours of receipt of the written request from the home owner association by overnight
106 service with signature receipt.”.

107 Section 15. Amend section 7026, Title 25 of the Delaware Code by inserting the following language as new
108 Section (e)(2)e.:

109 “e. If the home owner association matches the offer within 7 business days of receipt pursuant to subsection
110 (e)(2)c.1. or (e)(2)c.2. above, the community owner is obligated to move to the next step of the negotiation with the home

111 owner association pursuant to section (g) below. The community owner shall not accept or entertain a higher offer from a
112 third party after the home owners association matches the offer.

113 Section 16. Amend section 7026(e), Title 25 of the Delaware Code by striking “may” from section 7026(e)(3) and
114 replacing with “shall”.

115 Section 17. Amend section 7026(g), Title 25 of the Delaware Code by striking the language between the phrases
116 “If a home owner association” and “the home owner association has an additional 30 days” and substituting the following
117 language:

118 “responds to the Notice of Right of First Offer pursuant to subsection (e)(1) of this section, or if the community
119 owner agrees to sell the community to the home owner association pursuant to subsection (e)(2) of this section,”.

120 Section 18. Amend section 7026(h), Title 25 of the Delaware Code by striking “must be completed” in section
121 (h)(1) and substitute “must go to settlement”; and by striking the language in section (h)(2) and substituting the following in
122 place thereof:

123 “The settlement date may be extended beyond the 90-day period if good faith negotiations are ongoing. Evidence
124 of good faith shall include, but not be limited to, firm commitments from a lender for the purchase price pending
125 completion of due diligence.”.

126 Section 19. Amend section 7026(i), Title 25 of the Delaware Code by striking “and to the Consumer Protection
127 Unit of the Office of the Attorney General of the State” from section (i)(1); and by inserting the following language at the
128 end of section (i)(1):

129 “If the Authority has not informed the community owner that a registered home owner association exists in the
130 community, the community owner must send the notice of the intent to convey the community at auction directly to the
131 Authority. The notice shall include a list of the names and addresses of all home owners in the community. The Authority
132 shall, within five (5) business days of the receipt of the notice from the community owner, send the notice to all home
133 owners on the list.”.

134 Section 20. Amend section 7026, Title 25 of the Delaware Code by deleting “,and to the Consumer Protection
135 Unit of the Office of the Attorney General of the State” from section (i)(3); and by deleting the word “association” between
136 the words “the” and “must” in section 7026 (i)(7) and substituting “community owner” in place thereof.

SYNOPSIS

The Act clarifies language relating to registration of a home owner association with the Relocation Trust Authority, clarifies the delivery and content of the notice of right of first offer, clarifies language in the model bylaws, and establishes that if a home owner association meets an offer higher than a counter-offer made by the home owner association for the community the home owner association may purchase the community at that price.